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INSTITUTE OF AERONAUTICAL ENGINEERING (Autonomous)

MBA I Semester End Examinations (Supplementary) - July, 2017

Regulation: IARE-R16

MANAGEMENT AND ORGANIZATION BEHAVIOR (Master of Business Administration)

Time: 3 Hours

Max Marks: 70

Answer ONE Question from each Unit

All Questions Carry Equal Marks

All parts of the question must be answered in one place only

UNIT – I

1. (a) Explain the contributions of Henry Fayol towards management. Do you think these principles are still valid today? Justify your answer. [7M]
- (b) Explain the Relationship between systems theory and contingency theory of management? Which one is more practical, justify your answer. [7M]
2. (a) Explain the contribution of scientific management with an example in any organization? [7M]
- (b) Explain the principles and systems approach towards management. Explain with an example of any organization. [7M]

UNIT – II

3. (a) Explain the different steps in decision making and how the decision will be taken individually? [7M]
- (b) Explain the different types of plans? How the plans will be implemented in an organization? [7M]
4. (a) Discuss in detail about the steps involved in planning, also explain who are involved while making planning. [7M]
- (b) Explain various decision making techniques in brief and how these techniques will be implemented in an organization? [7M]

UNIT – III

5. (a) Explain the features and advantages of “line and staff organization”. State the causes of conflict between the line and staff. Mention the suggestions for achieving co-operation between two. [7M]
- (b) Define organization. Bring out the various principles of organization. [7M]
6. (a) What is span of control? Explain the factors determining span of control. [7M]
- (b) Explain the significance of controlling? Explain different steps in controlling process. [7M]

UNIT – IV

7. (a) What do you mean by Organizational behavior. Explain the significance of Organizational behavior. [7M]
- (b) How groups are formed. Explain in detail about formal and informal groups? [7M]

8. (a) What are the various factors affect the perceptual process. Explain in detail. [7M]
(b) What are the determinants of personality? Explain in detail and give an example. [7M]

UNIT – V

9. (a) Explain Maslow’s need theory. Explain the limitations of the theory. [7M]
(b) Explain the Managerial grid in detail. What type of leadership style is suitable for Indian software companies. [7M]
10. (a) Explain in detail about Management levels, Enumerate how the motivation is to be done. [7M]
(b) Explain ERG theory in detail. What are the limitations of the same. [7M]

